



How can we help?

WINNING WITH AIG



Marine

Underwriting Sweet Spots

Preferred Clients
WIDE APPETITE ESPECIALLY



Cargo



- Manufacturers
- Heavy industries
- Importers

- Exporters
 - Tech companies
- ...from multinationals to SMEs



Logistics



European based logistics companies



Car Content



Craftsman business e. g. Plumbers, Painters, Electricians



Recreational
Marine



Owners of sailing and motor yachts

AIG Marine Differentiators



Loss Control

- World-class team of Marine Loss Control Engineers worldwide.
- E.g. experienced master mariners, to help clients identify exposures and minimise their risks.



Multinational

- Deep multinational experience and understanding of clients' local needs.
- Extensive global network and alignment with AIG's multinational Centre of Excellence.



General Average

- AIG Marine is able to issue a single global average bond.



Claims First: Local

- Our global marine claims team handles claims onsite – worldwide.
- Rapid handling and settlement process for claims below EUR 5,000.



Claims First: Promise

- After coverage for a marine cargo loss is confirmed...
- We advance up to 50% of the agreed loss estimate within 7 days.

Our Marine Leaders Austria | Germany

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